HPOW AIMX H-Power PLC

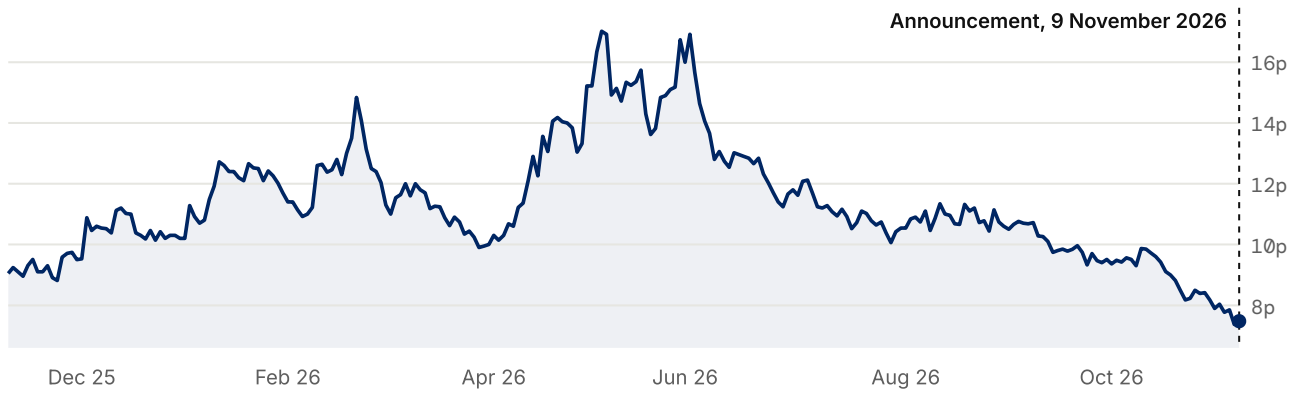
Trading Update for the year ended 31 October 2026 · RNS 2317C · 9 November 2026

H-Power lifts FY26 revenue to £2.0m from £0.1m as cash falls to £11.1m

Share price	7.47p
Market cap	£85.0m
52-week range	7.37p - 17.88p
Shares in issue	1137.4m
12-month change	-17.3%

Ticker Data API, as at 6 Nov 2026, 16:29

SHARE PRICE, 12 MONTHS



SUMMARY

H-Power's trading update today showed unaudited revenue of £2.0m for the year to 31 October 2026, up from £0.1m, with £1.75m of it earned in the second half. Cash and short-term deposits fell to approximately £11.1m from £25.3m, and the company gave no margins, cash-flow figures or FY27 revenue guidance. The commercial evidence is firmer than a year ago: a 15-unit LC30 order from the Speedy Hydrogen Solutions joint venture, reported cost parity with diesel for its customers, and a completed first phase of the Komatsu development agreement. Against that, the £14.2m fall in liquidity over the year is larger than what remains, and the HY5 supply deal with Protium is still at Heads of Terms. Over the next six to twelve months, how H-Power funds itself is likely to matter as much as how fast revenue grows.

KEY FIGURES

FIGURE	VALUE	PERIOD	CHANGE
Unaudited revenue	£2.0 million	FY26 (year to 31 Oct 2026)	from £0.1 million in FY25
Second-half revenue	£1.75 million	H2 FY26	from £0.25 million in H1 FY26
Cash and cash equivalents and short-term deposits	approximately £11.1 million	31 Oct 2026	from £25.3 million at 31 Oct 2025
Cash absorbed by operating activities	£7.5m	H1 FY26	from £10.7m in H1 FY25
Capitalised development spend	£4.0m	H1 FY26	from £3.1m in H1 FY25
R&D tax credits forecast to be received	£3.2m	H2 FY26	
LC30 order from Speedy Hydrogen Solutions JV	15 units	FY26	
Komatsu Joint Development Agreement value	c. US$2 million		
Disclosed short positions in total	20.21%	latest 9 Oct 2026	
Market capitalisation	£85m		

Sources: Trading Update RNS, 9 Nov 2026; Interim Results RNS, 10 Jun 2026; Disclosed short positions, Ticker research database; Ticker price and valuation data

THE ANNOUNCEMENT

- Unaudited FY26 revenue rose to £2.0m from £0.1m in FY25, from LC30 fuel cell generator sales, hydrogen sales and the first phase of the Komatsu Joint Development Agreement. H1 contributed £0.25m and H2 £1.75m, the third consecutive half-year of growth.
- Cash and cash equivalents and short-term deposits were approximately £11.1m at 31 October 2026, against £25.3m a year earlier, which the company attributes to investment in commercial growth.
- The Speedy Hydrogen Solutions joint venture ordered 15 LC30 units after above-target utilisation, and its customers are at cost parity with diesel on a weekly rental plus fuel basis. An H-Power depot is to be set up at Speedy's London Gateway site.
- The first HY5 ammonia cracker will now be deployed at Dunsfold rather than Port Clarence, and remains on track for hydrogen production in calendar 2026. Heads of Terms with Protium cover an initial two-year supply and deployment of an HY5 unit.
- Phase one of the c. US$2 million milestone-based Komatsu agreement was delivered, with phase two (ammonia cracking integrated with a Komatsu engine) due by the end of calendar 2027. Work with an unnamed S&P 500 partner has moved to commercial term discussions.
- No FY27 revenue guidance, margins or cash-flow statement were given. The company says it will keep a disciplined approach to capital allocation.

BULL CASE

- Milestones set out at the interim results have been met: hydrogen sales began in May 2026, ahead of target, the LC30 received its CE Mark attestation in August as guided, and the Speedy order that was conditional on CE certification has now been placed. Komatsu phase one was completed and phase two agreed.
- The Speedy joint venture is the clearest sign of repeat demand. Utilisation is above target, customers are at cost parity with diesel on a rental plus fuel basis, and the 15-unit replenishment order follows from that.
- H-Power is now selling through several routes at once (generator sales, hydrogen sales, development work for Komatsu, and a planned HY5 deployment with Protium), and uses partners for manufacturing, distribution and deployment, so it does not have to build the whole chain itself.
- Much scepticism already sits in the shares: disclosed short positions total 20.21% of the shares, and the stock trades near the bottom of its 52-week range of 7.37p to 17.88p. The chief executive bought 236,438 shares at 8.00p on 22 October 2026.

BEAR CASE

- Liquidity fell £14.2m in FY26 to approximately £11.1m, so a further year at that rate is not covered. It is unclear whether the £3.2m R&D tax credit expected in H2 is in the closing balance, and an equity raise is a credible risk with Bank Rate at 4.00% (5 Nov 2026) and the FTSE AIM All-Share down 5.3% over three months to 6 November.
- Revenue quality is untested. The £2.0m is not split by stream, includes Komatsu milestone income that does not recur in the same form, and comes with no gross margin or cash-collection figures; in H1 FY26 operations absorbed £7.5m against £253k of revenue.
- The firmest commitments lean on related or early-stage counterparties. The 15-unit order is from H-Power's own joint venture, the two TAMGO units are for trials, and the Protium HY5 deal is Heads of Terms, due to start in the second half of 2027 subject to a definitive agreement and planning and permitting approvals.
- The diesel-parity claim depends on fuel prices. Brent was $98.32 a barrel on 6 November 2026, up 16.1% over three months, and a fall in oil would narrow the advantage for customers weighing the LC30 against diesel generators. A £85m market value against £2.0m of revenue leaves the shares reliant on scaling that has not yet appeared in margins or cash.

WHAT TO WATCH

- First HY5 hydrogen production at Dunsfold before the end of calendar 2026, the commitment the company has repeated since the interims and which now has weeks left to run.
- The audited FY26 accounts: revenue by stream, gross margin, cash collected, capitalised development additions, and whether the £3.2m R&D tax credit has been received.
- The size, price and timing of any fundraising, and whether partners such as Komatsu, ICL or the S&P 500 partner take part.
- Conversion of the Protium Heads of Terms into a definitive, permitted contract ahead of the planned second-half 2027 start, and LC30 orders from direct customers outside the Speedy joint venture.

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